



H.H MISBAH SECURITIES (PRIVATE) LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30,2017



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### **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of H.H MISBAH SECURITIES (PRIVATE) LIMITED "the company" as at June 30, 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming parts thereof (here-in-after referred to as the "financial statements"), for the year then ended. We state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirement of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting polices and significant estimates made by management, as well as, evaluating the overall presentation of the above statements.

We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion proper books of account have been kept by the company as required by the repealed Companies Ordinance, 1984;
- b) in our opinion:
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii. the expenditure incurred during the year was for the purpose of the company's business; and
  - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2017 and of the profit, its comprehensive income, its cash flows and its changes in equity for the year then ended; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The financial statement of the company for the year ended June 30, 2016 were audited by another firm of Chartered Accountants who issued unqualified opinion dated Oct 09, 2016.

DATE: 0 3 OCT 2017 KARACHI Chartered Accountants
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## H.H MISBAH SECURITIES (PRIVATE) LIMITED STATEMENT OF FINANCIAL POSITION **AS AT JUNE 30, 2017**

•		2017	2016
	Note	(Rupees)	(Rupees)
<u>ASSETS</u>			
NON CURRENT ASSETS			
Property and equipment	4	10,873,650	10,413,896
Intangible assets	5	5,000,000	5,000,000
Investment - available for sale	6	41,163,833	40,073,830
Long term deposits	7	1,105,858	610,668
		58,143,340	56,098,394
CURRENT ASSETS			
Trade debts - unsecured considered good	8	56,185,986	76,190,705
Short term investment	9	73,823,955	71,785,468
Advances, deposits, prepayments and other receivables	10	98,580,927	38,955,795
Cash and bank balances	11	120,858,254	53,187,925
		349,449,122	240,119,893
		407,592,462	296,218,288
EQUITY AND LIABILITIES			
CAPITAL RESERVES			
Authorized capital	12.1	120,000,000	120,000,000
Issued, subscribed and paid-up capital	12.2	55,000,000	55,000,000
Surplus/(Deficit) - Investment available for sale		25,134,303	-
Unappropriated profit		221,764,209	150,857,705
		301,898,512	205,857,705
NON-CURRENT LIABILITIES			
Long term loan	13	5,000,000	38,200,000
		5,000,000	38,200,000
CURRENT LIABILITIES			
Trade and other payable	14	100,693,950	52,160,583
		100,693,950	52,160,583
Contingencies and commitments	15		
		407,592,462	296,218,288
The annexed notes form an integral part of these financial	statements.		

Chief Executive

## H.H MISBAH SECURITIES (PRIVATE) LIMITED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED JUNE 30, 2017

	Note	2017 (Rupees)	2016 (Rupees)
Operating revenue	16	77,721,366	40,831,871
Operating and administrative expenses	17	(46,156,963)	(34,822,014)
Impairment - TREC		-	(10,000,000)
Provision for doubtful debts		(21,044,669)	- · · · · ·
Other income	18	62,763,082	(4,511,601)
NET PROFIT/(LOSS) BEFORE TAXATION		73,282,816	(8,501,744)
Taxation	19	(2,376,312)	(5,292,166)
NET PROFIT/(LOSS) AFTER TAXATION		70,906,504	(13,793,910)

The annexed notes form an integral part of these financial statements.

Chief Executive

Director

# H.H MISBAH SECURITIES (PRIVATE) LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2017

2017 2016 (Rupees) (Rupees) 70,906,504 (13,793,910) 25,134,303

Profit/(loss) for the year

Other comprehensive income:

Unrealised gain/(loss) on revaluation of investments available for sale

TOTAL COMPREHENSIVE INCOME/(LOSS)

**96,040,807** (13,793,910)

The annexed notes form an integral part of these financial statements.

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## H.H MISBAH SECURITIES (PRIVATE) LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2017

	Issued, subscribed and paid-up capital	Accumulated Profit/(Loss)	Unrealized gain on remeasurement of investments	Total
		Rı	ipees	
Balance as at June 30, 2015	55,000,000	160,574,786	-	215,574,786
Net profit/(loss) for the year	-	(9,717,081)	-	(9,717,081)
Balance as at June 30, 2016	55,000,000	150,857,705	-	205,857,705
Net profit/(loss) for the year	-	70,906,504	-	70,906,504
Unrealized gain on re-measurement of investment investment	-	- ·	25,134,303	25,134,303
Balance as at June 30, 2017	55,000,000	221,764,209	25,134,303	301,898,513

The annexed notes form an integral part of these financial statements.

**Chief Executive** 

**Director** 

# H.H MISBAH SECURITIES (PRIVATE) LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

	<b>N</b> T .	2017	2016
CACH ELOWIC EDOM ODED ATINIC ACTIVITIES	Note	(Rupees)	(Rupees)
CASH FLOWS FROM OPERATING ACTIVITIES Profit/(loss) before taxation		73,282,816	(4,424,915)
Adjustment for non-cash items:  Depreciation	Γ	1,177,096	1,242,182
(Gain)/loss on short term investment Provision for bad debts		21,044,669	-
Dividend income		(3,416,889)	(4,069,940)
Capital gain on available for sale securities		(42,837,495)	-
Impairment-TREC		-	10,000,000
Operating profit before working capital changes		(24,032,619)	7,172,242
Changes in working capital			
Decrease / (increase) in trade debts		(1,039,950)	(7,759,676)
Decrease / (increase) in advances, deposits and prepayments		(46,361,683)	12,030,321
(Decrease) / increase in trade and other payable		48,533,367	(18,689,774)
(Increase) in long term advances and deposits	L	(495,190)	(100,000)
Net changes in working capital		636,544	(14,519,129)
Taxes paid		(15,625,323)	(5,292,166)
Net cash (used in)/generated from operating activities	_	34,261,419	(17,063,968)
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment		(1,636,850)	(243,793)
Proceeds from sale of PSX investments		66,881,795	-
Proceeds from sale of short term investments			-
Dividend received		3,402,452	4,069,940
Net cash (used in)/generated from investing activities		68,647,397	3,826,147
CASH FLOWS FROM FINANCING ACTIVITIES	_		
Long term loan		(33,200,000)	-
Net cash (used in)/generated from financing activities		(33,200,000)	-
Net increase in cash and cash equivalent	_	69,708,816	(13,237,822)
Cash and cash equivalent at beginning of the year	_	124,973,393	138,211,215
Cash and cash equivalent at end of the year	=	194,682,209	124,973,393

The annexed notes form an integral part of these financial statements.

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## H.H. Misbah SECURITIES (PRIVATE) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2017

## 1 Legal Status and Nature of Business

H.H. Misbah Securities (Private) limited was incorporated under the repealed Companies Ordinance, 1984 on June 27, 2001 as a private limited company. The Company is a corporate member of Pakistan Stock Exchange (Guarantee) Limited. The registered office of the company is located at room no. 96-97, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi. The principal activities of the Company are to carry on the business of share brokerage, under writing of public issues, investment and portfolio management.

## 2 Basis of Preparation

## 2.1 Statement of Compliance

During the year, the Companies Act 2017 (the Act) has been promulgated, however, Securities and Exchange Commission of Pakistan (SECP) vide its circular no. 17 of 2017 dated July 20, 2017 communicated Commission's decision that the companies whose financial year closes on or before 30 June 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. Accordingly, these financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

#### 2.2 Basis of Measurement

These financial statements have been prepared under the historical cost convention unless otherwise specifically specified.

## 2.3 Functional and Presentation Currency

These financial statements are presented in Pak Rupees, which is the functional and presentation `currency of the Company.

## 2.4 Critical Accounting Estimates and Judgments

The preparation of financial statements is in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised.

Significant areas requiring the use of management estimates in these financial statements relate to the useful life of depreciable assets, value of intangibles and provision for doubtful receivables.

## 2.5 Changes in accounting standards, interpretations and pronouncements

## 2.5.1 New and Amended Standards and interpretations

The adoption of the new and amended standards, amendments / improvements and interpretations did not have any material effect on these financial statements.

The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

## 2.5.2 Standards, Interpretation and Amendments to approved accounting standards that are not yet effective

The following revised standards, amendments and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretation:

	Description effective for periods	Effective for periods beginning on or after
IFRS 2	Share-based Payment - Amendments relating to classification and measurement of Share-based Payment Transactions	January 01, 2018
IFRS 10	Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures: Sale or contribution of Assets between an investor and its Associate or Joint Venture	Not yet finalized
IAS 7	Statement of Cash Flows - Amendments relating to Disclosure Initiative	January 01, 2017
IAS 12	Income Taxes - Amendments relating to recognition of Deferred Tax Assets for unrealized losses	January 01, 2017
IRFS 4	Insurance Contract: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments)	January 01, 2018
IAS 40	Investment Property: Transfer of Investment Property (Amendments)	January 01, 2018
IFRIC 22	Foreign Currency Transaction and Advance Consideration	January 01, 2018
IFRIC 23	Uncertainty over Income Tax Treatments	January 01, 2019
IFRS 16	Leases	January 01, 2019

The Company expects that the adoption of the above revisions, amendments and interpretations of the standards will not have material effect on the Company's financial statements in the period of initial application.

In addition to the above, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 01, 2017. The Company expects that such improvements to the standards will not have material effect on the Company's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan.

	Description effective for periods	Effective for periods beginning on or after
IFRS 9	Financial Instruments	January 01, 2018
IFRS 14	Regulatory Deferral Accounts	January 01, 2016

IFRS 9	Financial Instruments	January 01, 2018
IFRS 14	Regulatory Deferral Accounts	January 01, 2016
IFRS 15	Revenue from Contracts with Customers	January 01, 2018
IFRS 16	Leases	January 01, 2019
IFRS 17	Insurance Contract	January 01, 2021

## 3 Summary of Significant Accounting Policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been applied consistently to all the years presented.

## 3.1 Taxation

Income tax expense comprises of current, and prior year. Income tax expense is recognized in profit and loss account except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

## 3.1.1 Current

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantively enacted at the balance sheet date, and any adjustments to tax payable in respect of prior years.

## 3.1.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences at the balance sheet date between the tax base and carrying amount of assets and liabilities for financial reporting purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and carried forward unused tax losses, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carried forward unused tax losses can be utilized. Carrying amount of all deferred tax assets are reviewed at each balance sheet date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

However the company is subject to taxation from next year that is based on transaction volume. As the tax is not levied on the basis of profits therefore deferred tax liability/asset is not recognized.

## 3.2 Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item

will flow to the Company and its cost can be measured reliably. Cost incurred to replace a component of an item of property and equipment is capitalized, the asset so replaced is retired from use and its carrying amount is derecognized. Normal repairs and maintenance are charged to the profit and loss account in the period in which they are incurred.

Depreciation on all property and equipment is charged to the profit and loss account using straight line method over the asset's useful life at the rates stated Note no. 4. The depreciation on property and equipment is charged full in the month of acquisition and no depreciation is charged in the month of disposal. Gains or losses on disposal of an item of property and equipment are recognized in the profit and loss account. The assets' residual value and useful life are reviewed at each financial year end, and adjusted if appropriate.

## 3.3 Intangible Assets

These are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged using the straight line method over assets estimated useful life at the rates stated therein, after taking into account residual value, if any. The residual values, useful lives and amortization methods are reviewed and adjusted, if appropriate, at each balance sheet date.

Amortization on additions is charged from the month the assets are put to use while no amortization is charged in the month in which the assets are disposed off. Gain and losses on disposal of such assets, if any, are included in the profit and loss account.

## 3.4 Impairment

## 3.4.1 Financial Assets

A financial asset, other than that carried at fair value through profit or loss, is assessed at each balance sheet date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred and that the loss event has a negative effect on the estimated future cash flows of that asset.

In case of investment in equity securities classified as available for sale and measured at fair value, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists, the cumulative loss measured as a difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized, is transferred from other comprehensive income to profit and loss account. Such impairment losses are not subsequently reversed through the profit and loss account.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All impairment losses are recognized in the profit and loss account.

## 3.4.2 Non-Financial Assets

The carrying amounts of non-financial assets are assessed at each reporting date to ascertain whether there is any indication of impairment. If such an indication exists, the asset's recoverable amount is estimated to determine the extent of impairment loss, if any. An impairment loss is recognized, as an expense in the profit and loss account. The recoverable amount is the higher of an asset's fair value less cost to disposal and value in use. Value in use is ascertained through discounting of the estimated future cash flows using a pre-tax discount rate that reflects current market assessments of the time value of money and the risk specific to the assets for which the estimate of future cash flow have not been adjusted. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). An impairment loss is reversed if there is a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the

carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized previously. Reversal of an impairment loss is recognized immediately in profit and loss account.

## 3.5 Financial Instruments

#### 3.5.1 Financial Assets

The Company classifies its financial assets at initial recognition in the following categories depending on the nature and purpose for which the financial assets were acquired:

## At fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except those having maturities greater than twelve months after the balance sheet date, which are classified as non-current assets. Loans and receivables comprise trade debts, loans, advances, deposits, interest accrued, other receivables, cash and bank balances.

## Held to maturity

These are financial assets with fixed or determinable payment and fixed maturity which the Company has positive intent and ability to hold to the maturity.

#### Available for sale

Available for sale investments are those non-derivative investments that are designated as available for sale or are not classified in any other category. These are primarily those investments that are intended to be held for an undefined period of time or may be sold in response to the need for liquidity.

At each balance sheet date, these investments are re-measured at fair value and the resulting gains or losses are recognized directly in equity until the investment is disposed off or impaired at which time these are transferred to the profit and loss account.

Where active market of the quoted investment exists, fair value of quoted investments is determined using quotations of Pakistan Stock Exchange. The investments, for which a quoted market price is not available, are measured at cost, unless fair value can be reliably measured. Such fair value estimates are subjective in nature, and therefore, cannot be determined with precision.

All financial assets are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of investments are recognized and derecognized on trade date (the date on which the Company commits to purchase or sell the asset). Financial assets are initially recognized at fair value plus transaction costs except for financial assets at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the profit and loss account. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are

carried at amortized cost using the effective interest rate method.

The Company assesses at each reporting date whether there is objective evidence that any investment is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss that had been recognized in other comprehensive income shall be reclassified from equity to profit and loss account as a reclassification adjustment. Impairment losses recognized in the profit and loss account on equity instruments classified as available-for-sale are not reversed through the profit and loss account.

## 3.5.2 Financial Liabilities

All financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are recognized initially at fair value less any directly attributable transaction cost. Subsequent to initial recognition, these are measured at amortized cost using the effective interest rate method.

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognized in the profit and loss account.

## 3.6 Trade and Other Receivables

Trade and other receivables are carried at cost, which is the fair value of the consideration to be received, less provision for doubtful debts, if any. Trade debts and other receivable considered irrecoverable are written off.

## 3.7 Trade and Other Payables

Trade and other payables are carried at cost, which is the fair value of the consideration to be paid, in the future for goods and services received.

## 3.8 Provisions

Provisions are recognized when the Company has present obligation (legal or constructive obligation) as a result of a past event, it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate

The amount recognized as provision is the best estimate of consideration required to settle the present obligation at the end of reporting period, taking into account the risk and uncertainties surrounding the obligation.

## 3.9 Revenue Recognition

- Brokerage income is recognized as and when transaction is executed.
- Mark-up income, return on bank deposits and balances are recognized on accrual basis.
- Dividend income is recorded when the right to receive the dividend is established.

## 3.10 Cash and Cash Equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents comprise cash and bank balance, demand deposits, other short term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change.

## 3.11 Related Party Transactions

Transactions in relation to sales purchase and services with related parties are made at arm's length price which is determined in accordance with the comparable uncontrolled price method. The related parties comprise of entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders, directors and key management employees.

## H.H MISBAH SECURITIES (PRIVATE) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2017

## 4. PROPERTY PLANT AND EQUIPMENT

Cost			Depreciation			W.D.V.		
Particulars	As at July 01, 2016	Additions/D isposals	As at Jun 30, 2017	Rate %	As at July 01, 2016	For the year	As at Jun 30, 2017	As at June 30, 2017
	RupeesRupees							
Office Equipment	456,536	152,250	608,786	15%	302,196	37,701	339,897	268,889
Computer Equipment	1,407,264	169,600	1,576,864	30%	1,203,005	76,788	1,279,793	297,071
Vehicles	350,000	1,315,000	1,665,000	15%	194,703	72,607	267,310	1,397,690
Office building	11,000,000	-	11,000,000	10%	1,100,000	990,000	2,090,000	8,910,000
June 30, 2017	13,213,800	1,636,850	14,850,650		2,799,904	1,177,096	3,977,000	10,873,650
June 30, 2016	12,970,007	243,793	13,213,800		1,557,722	1,242,182	2,799,904	10,413,896

2017 2016 (Rupees) (Rupees)

#### 5. INTANGBLE ASSETS

Trading Right Entitlement Certificate (TREC) Impairment - TREC 5,000,000 15,000,000 (10,000,000) 5,000,000

5.1 This represents TREC acquired on surrender of Stock Exchange membership Card. According to the Stock Exchanges (Corporatisation, Demutualization and Integration) Act 2012, the TRE Certificate may only be transferred once the company intending to carry out shares brokerage business in the manner to be prescribed.

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## 6. INVESTMENT - AVAILABLE FOR SALE

Investment in shares of Pakistan Stock Exchange

41,163,833

40,073,830

6.1 This respect 1,602,953 shares of Pakistan Stock Exchange acquired in pursuance of Corporatisation, Demutualization and integration Act, 2012. As per agreement each member received 4,007,373. Out of 4,007,373 the company already sold 2,404,430 shares to chinese investors and in open market.

### 7. LONG-TERM DEPOSITS

Pakistan Stock Exchange Limited - Deposits
Central Depository Company - Deposits
National Clearing Company Pakistan Limited - Deposits
Pakistan Mercantile Exchange Limited deposit
Other deposits

200,000	204,809
100,000	100,000
800,000	100,000
-	200,000
5,858	5,859
1,105,858	610,668

			2017	2016
			(Rupees)	(Rupees)
8.	TRADE DEBTS			
	Trade debts- client		77,230,655	76,190,705
	Provision for doubtful debts	8.1	(21,044,669)	_
			56,185,986	76,190,705
8.1	Age analysis of trade debts			
0.1	More than	8.1.1	10,893,501	
	Less than 5	0.111	66,337,153	_
			77,230,654	
8.1.1		s 10,456,563 sbusequently from old outsta elated parties and management is confider vided as provision.	-	5
9.	SHORT TERM INVESTM	ENT - FAIR VALUE THROUGH PRO	OFIT AND LOSS	ACCOUNT
	Investment in quoted securities	9.1.	73,823,955	71,785,468
9.1	Investment in various equity sh	nares carried at market value.		
10.	ADVANCES, DEPOSITS, F	REPAYMENTS AND OTHER RECI	EIVABLES	
	Advances to employees		90,000	65,000
	Advance tax		13,249,010	-
	Other receivable		24,587	218,966
	Clearing house -PSX		49,593,952	22,912,140
	Income tax refundable		15,759,691	15,759,689
	Base minimum capital		15,360,982	-
	Receivable from PSX	10.1.	4,488,268	=
	Dividend receivable		14,437	-
			98,580,927	38,955,795
10.1 11.		at retained by Pakistan stock exchange from restors. The amount will be retained for the		kistan Stock
	Cash at bank - Current		116,055,878	53,185,079
	- Savings		4,802,376	-
,	Cash in hand		-	2,846
			120,858,254	53,187,925
12. 12.1	SHARE CAPITAL AUTHORIZED SHARE CA	PITAL		
	2017 2016 Number of Shares			
	1,200,000 1,200,0	Ordinary shares of Rs. 100 each	120,000,000	120,000,000
12.2	ISSUED SUBSCRIBED AN	D PAID-UP CAPITAL		
	2017 2016			
		Ordinary shares of Rs.100 each fully		
	300,000 300,0	paid in cash	30,000,000	30,000,000
	050 000	Ordinary shares of Rs.100 each issued		
	250,000250,00	o for consideration other than in cash	25,000,000	25,000,000

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	Pattern of Shareholding		Percentage of
		No of shares	Holding
	i Abdul Wahab	137,500	25.0%
	ii Gul Muhammad Usmani	357,500	65.0%
	iii Muhammed Hanif	55,000	10.0%
	=	550,000	
	No changes have occurred in the shareholing above 5%		
		2017	2016
		(Rupees)	(Rupees)
13.	LONG TERM LOAN		
	Loan from directors	5,000,000	38,200,000
		5,000,000	
14.	TRADE AND OTHER PAYABLE		
	Accrued expenses and other payables	2,143,322	3,960,038
	Credit balances of clients	75,917,300	47,803,769
	Loan from directors	1,480,580	0    -
	Dealers balances	2,496,863	3    -
	Clients future profit held	18,505,885	396,776
	Auditor remuneration	150,000	0    -
		100,693,950	52,160,583
14.1	Credit balances of clients held by the company	75,917,30	0
14.2	Value of Securities of client held by the company	1,272,766,26	5
14.3	Number of Securities of client held by the company	74,207,27	9
14.4	No Securities of clients is pledged with Financial Institution.		_
14.5	No Securities of the company is pledged with Financial Institution.		<b>-</b>
15.	CONTINGENCIES AND COMMITMENTS		
15.1.	There were no contingencies and commitments as at June 30, 2017.		
16.	OPERATING REVENUE		
	Brokerage income 16.1	77,721,36	<u>40,831,871</u>
16.1	Brokerage Income- gross	89,334,90	<b>3</b> 46,933,185
10.1	Sales tax	(11,613,53	
	- Chief mak	77,721,36	
~		,	

	Turnover during the period, separately			
		Turnover of Shares trade	Value Traded	Commission
	Institutional customers			
	Proprietary trade	12,140,044	2,677,115,878	
	Retail customers	1,430,046,192	69,784,652,996	52,804,493
		1,442,186,236	72,461,768,874	52,804,493
	Other charges		97	24,916,873
	Brokerage income		_	77,721,366
			2017	2016
			(Rupees)	(Rupees)
<b>17.</b>	OPERATING AND OTHER EXPENSES			
	Salaries, benefits and allowance		7,765,796	7,136,846
	Directors remuneration		4,130,803	11
	Printing and stationery		122,877	
	Fees and subscription		618,700	
	Rent, rates and taxes		111,500	11
	Audit fee		150,000	
	Postage and courier		117,091	11
	Utilities		532,497	
	Donations		100,000	
	Entertainment and sales promotion		709,554	III I
	Repair and maintenance		1,288,073	
	Depreciation		1,177,096	
	Charges to regulators		5,655,071	
	Miscellaneous expenses		257,842	
	Worker welfare fund		257,042	396,776
	Communication expenses		605,295	11
	Bank charges		30,402	
	Software expenses		615,000	
	Office commission expense		22,169,366	
	Office commission expense		46,156,963	
18.	OTHER INCOME			
10.			0= =00	1.505.500
	Profit on exposure		87,532	
	Markup on PLS saving account		25	
	IPO commission		187,093	
	Account opening fee		3,000	
	Capital gain on securities held for trading		16,231,048	
	Capital gain on available for sale securities		42,837,495	
	Dividend income		3,416,889	
			62,763,082	(4,511,601)
19.	TAXATION			
	Provision for taxation			
	- Current year		2,376,312	4,626,314
	- Prior year		-	665,852
	- Deferred	19.1	-	_
	Net tax charge		2,376,312	5,292,166

**19.1.** No deferred tax asset/liability is recorded as the future taxtaion of the company is not levied on accounting profit.

## 20. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks: capital risk, credit risk, liquidity risk and market risk. The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. Pakistan Stock Exchange (PSX) and Securities and Exchange Commission of Pakistan (SECP) has regulated the company and management policies of both PSX and SECP have been adopted by the Company.

#### 20.1 Credit risk

Credit risk is the risk of financial loss to the Company if a counterparty to a financial instrument fails to meet its contractual obligations. As per SECP regulations the company can not provide credit for purchase of shares Therefore the company believes that it is not exposed to major concentration of credit risk and applies credit limits and deal with credit worthy parties.

The carrying amount of financial assets represent the maximum credit exposure, as specified below:

Investment - available for sale

Long term deposits

Trade debts

Short term investment

Advances, deposits, prepayments and other receivables

Bank balances

Carrying amount			
Rupees			
41,163,833	40,073,830		
1,105,858	610,668		
56,185,986	76,190,705		
73,823,955	71,785,468		
98,580,927	38,955,795		
120,858,254	53,187,925		
350,554,979	240,730,561		

More than

38,200,000

## 20.2 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of adequate funds through committed credit facilities and the ability to close out market positions due to dynamic nature of the business. Company finances its operations through equity only.

The following are the contractual maturities of financial liabilities, including estimated interest payments:

## Financial Liabilities Trade and other payable Loan from director

amount	cash flows	Up to one year	one year
100,693,950	100,693,950	100,693,950	-
5,000,000	5,000,000	-	5,000,000

2017

$\perp$	3,000,000	3,000,000		3,000,000	
	2016				
	Carrying amount	Contractual cash flows	Up to one year	More than one year	

Financial Liabilities					
Trade and other payable	52,160,583	52,160,583	52,160,583		
Loan from director	38,200,000	38,200,000	-		

## 20.3 Market risk

Market risk means that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates, interest rates and equity prices. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. Market risks comprises of three types of risks: Foreign exchange or currency risks, Interest/Mark-up rate risks and Price risks. The market risks associated with the Company's business activities are discussed as under:

## a) Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices of the most significant in comparison to overall assets of the company. The company has equity investment of Rs. 114.987 million which is significant and the company as is expose to price risk.

## b) Interest rate risk

The company is not exposed to any interest rate risk as the company does not have any interest based assets and liabilities.

## 20.4 Capital risk management

The company's objective when managing capital is to safeguard the company's ability to continue as a going concern, so that it can continue to create value for shareholders and benefits for other stakeholders, and to maintain a strong capital base to support the sustained development of its businesses.

The company manages its capital structure which comprises capital and reserves by monitoring return on net assets and make adjustments to it in the light of economic conditions. There were no changes to company's approach to capital management during the year and the Compnay is not subject to externally imposed capital requirements.

## 20.5 Fair value

The carrying value of all financial assets and liabilities reflected in the financial statements approxiamte their fair values.

## 21 TRANSACTION WITH RELATED PARTIES

Related parties comprises of Parent Company, associates company and other companies with common director, directors and key management personnel.

Detail of transaction with related parties during the year, other than those which have been disclosed elsewhere

	2017 (Rupees)	2016 (Rupees)
Remuneration to Chief executive	1,560,000	1,680,000
Remuneration to Directors	2,520,000	2,400,000
Loan from director	6,480,580	38,200,000
	10,560,580	42,280,000

#### 22. NUMBER OF EMPLOYEES

2017 2016 (Number of employees)

## 23. DATE OF AUTHORIZATION

These financial statements have been authorized for issue on \_\_\_\_\_\_ 0 3 OCT 2017\_\_ by the Board of Directors of the company.

## 24. GENERAL

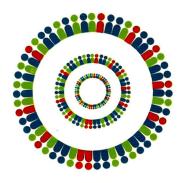
Figures have been rearranged and reclassified wherever necessary, for the purpose of comparison and have been rounded off to the nearest Rupee.

9 Epopo

**Chief Executive** 



Director



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